Bruin Athletic Boosters Club, Inc.

1265 Green Holly Dr ● Annapolis, MD 21409
410-757-1300

BHS Boosters Meeting - Conference Room at BHS
Wednesday, June 15, 2022

Attendees:

Charity Isaac	Aubrey Wanner	Casey Trout
Kath Murphy	Kevin Necessary	Susan Ridenhour
Bob Boyer	Beth Capps	
Lisa Cain	Sophia Phillips	

Meeting called to order at 6:11 PM
Approved Minutes from May 22

President - Charity Isaac

- We need to push for new volunteers, need to broaden our reach as we have a lot of spots to fill.
- Sara will reach out for need through social media
- Casey to help identify some of the parents with younger kids
    - Merchandise person identified to help Tricia
    - Jennifer Purdham - interested in Merchandise as well
    - Marie Marquardt - possibly take over Sponsorship - Kath to reach out

Treasurer's Report - Aubrey Wanner

- Updated P&L distributed
- Additional costs:
    - Cross Country speaker series
    - Girls LAX rings
    - Cross Country t-shirts
    - Porta Potties
    - Scholarship checks to go out
    - $17,000 check written to Bowens, but they could not find, so canceled check and new check being issued.

Membership - Lisa Cain

- Lisa presented the final numbers for the year.
- Teams up for renewal:
    - Softball, tennis, boys LAX (½ - away uniform), football (½ away uniform), girls LAX and Baseball

2021-2022 BOOSTERS MEMBERSHIP PERCENTAGES

GOLF	18	17	94%
BOYS BASKETBALL	30	26	87%
BASEBALL	39	33	85%
BOYS SOCCER	48	38	79%
GIRLS LAX	43	33	77%
BOYS LAX	50	38	76%
SWIMMING	45	34	76%
VOLLEYBALL	31	23	74%
INDOOR TRACK	105	75	71%
TRACK	118	82	69%
FOOTBALL	104	71	68%
FIELD HOCKEY	40	27	68%
CROSS COUNTRY	65	42	65%
GIRLS SOCCER	45	29	64%
WINTER CHEER	22	14	64%
GIRLS BASKETBALL	32	20	63%
FALL CHEER	**29**	**17**	**59%**
SOFTBALL	**26**	**13**	**50%**
TENNIS	**25**	**11**	**44%**
BOCCE	**43**	**17**	**40%**
WRESTLING	**42**	**16**	**38%**
UNIFIED BOWLING	**56**	**18**	**32%**
UNIFIED TENNIS	**30**	**8**	**27%**

- Updated membership form
- (2) - 10 game passes - still using in some fashion even with tickets going all online
- Lisa designed drawstring bag and we will use those and car magnets as give aways with membership - should cost less than $1,500. Motion made by Aubrey to allow Lisa to spend up to $3,000 on membership gifts - Kath seconded

Concessions

- Lisa is designing sign for above concession stand and will send to Laurie to print
    - Will say something like “Volunteer Like a Bruin” or “This Concession Stand is Run by Boosters Volunteers”
    - Jen made a motion to purchase this permanent sign and Charity seconded
    - Fast Signs in Annapolis can create
- Football scrimmage on 8/25
- Need stand cleaned weeks of 8/8-19
    - Coach Nec dad to clean
- Formal inspection in October
    - Sam Smargissi will do caulking - project manager for AACPS
    - Caulking of sink
    - Punch list has been given to Sam
    - Remove broken frig, shelving and lawn mower (coach Nec add-on)
        - Motion made by Kath to spend $1,500 to remove these items and seconded by Sophia
- Need to purchase a double-door freezer to cost $3,000-$4,000
    - Aubrey made a motion to pay for the above freezer in addition to commercial crock pots and fryers, Kath seconded motion
- Charity, Jenna and Sophia would like to begin a pilot program this year to incentivise parents to volunteer by adding funds to the “team accounts” for the team their child plays for.
    - SP does this and it works well
    - Hope is to get more volunteers
    - Coaches to buy in and push for volunteers as their individual team will get money
    - Will look into further

Sponsorship - Kath Murphy

- Renewals to go out in August/September based on when they paid last year

Craft Bazaar - Beth Capps -

- Saturday, December 3 - not sold out yet
- Day of duties - Aux gym - Lisa, Cafeteria - Kath, Coach Nec on parking lot duty with Casey
- New lights in aux gym - vendors will be happy
- Mrs. Jacobs (teacher) will help with organizing school students
- Wifi - AACPS guest wifi will be available
- Parking lot - could use extra help
- Athletic leadership - direct traffic

Social Media/Communications - Sara Gibb - not present

- Prescheduled posts regarding golf tournament - she is out of town

Merchandise - Tricia Schroll - not present

- Need to add merchandise slot to sign up genius for concessions

Mulch Sale - Bob Boyer

- Still have a few ripped bags left - gave to Christy
- Bob has a sophomore and 6th and 7th graders - so he will be here for awhile!
-

Golf Tournament - Kath Murphy

- Monday, June 27 is confirmed at Bay Hills for golf tournament - 2PM Shot gun
- Raised $24,250 in sponsors
- 89 golfers confirmed
- LIquor provided by Port Tack
- Non alcoholic beverages provided by Green Valley
- Mission BBQ - catering food
- Only need a few volunteers for check in and sell raffle tickets
- Handed out detailed list of all items for tournament
-

Athletic Director Report - Kevin Necessary

- Fall meet the coaches - August 23
- Winter 11/30 and Sprig 3/9
- Spent $32,380 on uniforms this year
    - $8, 095 - is total for Boosters to pay 25%
- Senior Awards Banquet - consideration to add a line item for Boosters to pay all or portion
    - Teams will continue to pay for $25 per senior
    - Bella Napoli was $8,500 for 450 people
    - Asking for $10,000 to cover catering, AV and custodial
        - Aubrey made a motion for Boosters to pay for this and Sophia seconded
- Long term plan - 2nd Fieldhouse down between back of baseball field and near Turf 2
    - Initial pricing like $750,000
    - Board will let the incoming parent volunteers help with raising that money!

Meeting adjourned.