



## **Bruin Athletic Boosters Club, Inc.**

1265 Green Holly Dr • Annapolis, MD 21409  
410-757-1300

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BHS Boosters Meeting - Podickory Point  
Tuesday, August 10, 2021

### **Attendees:**

Charity Isaac	Aubrey Wanner	Beth Capps
Kath Murphy	Kevin Necessary	Lisa Cain
Tricia Schroll	Casey Trout	Nate Johnson

Meeting called to order at 6:08 PM

### **President - Charity Isaac**

- Minutes approved from June Meeting
- Charity passed out Agenda
- Review of officers for 2021/22 school year:
  - President - Charity Isaac
  - Vice President - Casey Trout
    - Charity nominated Casey Trout and Kath 2nd the motion
  - Treasurer - Aubrey Wanner
  - Secretary - Kath Murphy
- Voted on moving meeting from 2nd Monday of the month to the 3rd Monday of the month - next meeting will be Monday, September 20

### **Treasurer's Report - Aubrey Wanner / Charity Isaac**

- Reviewed the new budget for the 2021/22 school year and made changes. Aubrey to update and email it to the board for approval and then it will be posted. Some highlights:
  - Concessions will be back! Hoping for \$50,000
  - Golf Tournament cleared almost \$20,000
    - This helped us pay for summer weight room bank line of credit
  - Adding line item to pay for announcer (Trey at \$150 a game)
  - Keeping all major fundraisers - Craft Bazaar, Mulch Sale and Golf Tournament will return for spring

### **Athletic Director Report - Coach Necessary**

- No limits set on concessions for right now
  - Masks indoors which includes concession stand and spirit-wear store
  - County will allow in-door concession stand for winter sports as well
- Discussed having Trey mentor a student possibly interested in communications to assist with calling games - a type of "internship"
- Fall "Meet the Coaches" Night - Thursday, August 19
  - 7 out of 9 teams will meet outside

- Format to be a little different
  - 6pm - New Bruin Orientation in Auditorium
  - 6:50pm - Sport specific Meetings
    - Football - Stadium - visitors side
    - Volleyball - Softball bleachers
    - Girls Soccer - Bermuda Field
    - Boys Soccer - Main Gym
    - Cross Country - Auditorium
    - Cheer - Stadium home bleachers
    - Golf - Baseball bleachers
    - Unified Tennis - Tennis bleachers
    - Field Hockey - Turf2
  - Boosters to hand out info packets - Kath and Lisa
  - Spirit Wear to be set up with Aubrey and Beth selling
  - Charity to speak in Auditorium with Coach Necessary to new Bruin families
  - Lisa to have table set up for membership
- 3 Main points Coach Necessary has discussed with coaches to discuss with parents:
  - Sign up for Boosters Membership
  - Volunteers
  - Help with Concessions/Craft Bazaar/Mulch/Golf Tournament
- Discussed attendance at Boosters meeting with coaches
- Scoreboard for Turf2 is currently behind
  - Need to review pricing and packaging for major sponsors
  - Still looking at 5 year sponsorships
  - Severna Park charges \$12,500 for 5 years
  - Maybe \$10,000 for ours??
  - Kath Murphy to get current pricing for sponsors that utilize all venues at the school and discuss with Coach Necessary
  - Keep in mind we will have additional cost with putting up sponsor signs - possibly \$20,000
- Cross Country course may need some help from Richards Tree Care - Kath Murphy to reach out to Christie Folderauer and send Coach Necessary her information
  - May need bobcat to drop mulch and clear some areas

### **Membership - Lisa Cain**

- Currently 476 athletes registered for fall sports (8-12% down)
- 119 Boosters Members (low)
- 13 Siblings
- \$7,400 total in revenue

### **Sponsorship - Kath Murphy**

- Will begin to send out renewals, but keep in mind due to Covid last year, renewals were all over the place, not just in Sept/Oct as in previous years
- Thank you notes were sent to all of the Golf Tournament Sponsors

### **Concessions**

- Approved gift card incentives for volunteers - \$100, \$50 and \$25
- Will be open for Cross Country Meet on 9/29

### **Merchandise - Tricia Schroll**

- Tricia Schroll and Charity met for turnover and inventory
- Please let her know if there are any items that sell well that should be restocked
- Discussed adding yard signs with individual sports on them - Tricia to look into and price

### **Craft Fair - Beth Capps**

- Date to be December 4 and weather date to be December 11
- Kristen Crawford will no longer be helping. Beth looking for someone possibly that works within the school to handle wifi passwords, organizing the clubs that set up tables etc. Beth to continue assisting vendors
- Casey, Nate and Kevin to handle parking:)
- Craft Fair is currently sold out and slightly oversold

### **Social Media**

- Need a replacement for Melissa

### **Website - Aubrey**

- Aubrey will continue to handle
- She will be adding a FAQ's page to website

### **Next Meeting - Monday, September 20**

*Meeting adjourned*