



# **Bruin Athletic Boosters Club, Inc.**

1265 Green Holly Dr • Annapolis, MD 21409  
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BHS Boosters Meeting - Via Zoom  
Tuesday, November 16, 2021

## **Attendees:**

Charity Isaac	Aubrey Wanner	Beth Capps
Kath Murphy	Kevin Necessary	Casey Trout
Nate Johnson	Tammie Saxon	Karen Morseberger
Lisa Cain	Sophia Phillips	

Meeting called to order at 6:02 PM

## **President - Charity Isaac**

- Minutes approved from October Meeting

## **Treasurer's Report - Aubrey Wanner**

- Shared P&L on Zoom
- Highlights - \$62,956 in concessions - great numbers this year
- Craft bazaar - will lose about \$2,000 in deposits
- Approximately \$39,900 to pay off weight room - November \$5,000 payment has been made
  - Decided to vote to payoff weight room - Aubrey made motion, Charity 1st, Kath 2nd the motion to pay off weight room in December payment
- Currently have \$110,000 combined in Severn and Truist (before weight room payoff)

## **Membership - Lisa Cain/Karen Morseberger**

Lisa Cain shared the current membership numbers:

- \$1,775 for winter sign-ups so far (a few parents have paid twice)
- \$18,050 in FY2022
- \$900 in the end of FY2021
- Total: \$18,900 this year with 687 students registered

## **Meet the Coaches Night**

- Winter Meet the Coaches Night will be December 1st.
- Aubrey and Charity are working on a video/slide presentation to present to new parents
- Lisa and Karen to print 250-300 packets
- Same format as fall MTC night but teams will meet in building
- New Bruin orientation will be in the auditorium followed by individual team breakouts
- Only doors open will be through auditorium
- BALC ambassadors to help with directing parents to team breakouts
- Merchandise will be set up
- Discussed using a QR code to access packet be a little more green
- Push parents to volunteer

### **Craft Bazaar - Beth Capps**

- Still hunting down a few people to see if they want deposits back or hold for next year - Kristen Crawford making calls
- Sent Aubrey a list of refunds needed

### **Concessions - Tammie/Sophia**

- How do we access concession stand during the school day for set-up - contact Coach Necessary and he will get them in - just text him
- Coordinate with Kevin to get the refrigerator from the outside concession stand to the inside concession stand - need dollie and muscle!
- Will begin next week to clean the inside concession stand
- Conducted drawing for gift cards for volunteers - awarded \$25, \$50 and \$100 GC
- Dates for when the indoor stand will be open - Friday night triple headers:
  - Dec. 1, 8, 14, 17, 22
  - Jan. 14, 21, 27
  - Feb. 11
- Music Boosters assisted with volunteers at the football game on 11/12
  - Would like to create a partnership going forward to assist them
  - We offered them 30% of profit (Aubrey to calculate the number) but due to lower than expected attendance at the game, we may bump to 50%, after we see the final profit number. Charity made motion and Aubrey 2nd to offer this to Music Boosters
  - May select one game a season to offer the 30%

### **Merchandise - Tricia Schroll**

- Will need more money to purchase more Pure Vida bracelets - big seller
- Requests for black colored items for black-out games - group was concerned when and where these will sell. Maybe revisit for spring season

### **Social Media/Communications**

- Sara Gibb to take over

### **Athletic Director Report - Kevin Necessary**

- Had 150 kids tryout for track
- Should have rosters next week for membership
- Discussed spirit bus for girls soccer state championship - but after discussion with Nate Johnson and Principal Kennelly, have decided against it. Can only have 1 person per seat plus would need 2 chaperones. So, each bus could only take 22 students - is not cost effective at \$720 per bus to go to Loyola. Everyone is in agreement that Spirit buses will not happen during covid. No other schools are doing spirit buses
- State football championship is at Navy this year
- Football is at 1pm on Saturday at CH Flowers
- Stat from Coach Tettermer - 1st time in BHS history that all 7 fall teams have been in the top 10

### **No meeting in December**

*Meeting adjourned at 6:56PM*