



Bruin Athletic Boosters Club, Inc.

1265 Green Holly Dr • Annapolis, MD 21409

410-757-1300

BHS Boosters Meeting - Held in Conference Room at BHS
Monday, January 9, 2023

Attendees:

Casey Trout
Kath Murphy
Tricia Scroll
Lisa Cain
Beth Capps
Kathi Burroughs
Matt Skrenchuk

Joan Miller
Kevin Necessary
Katy Kelley
Sara Gibb
Shannon Hanratty
Charity Isaac

Meeting called to order at 6:03 PM

President - Casey Trout

- Reviewed and approved minutes from November meeting

Treasurer's Report - Aubrey Wanner (not present)

Field Hockey - Coach Hanratty

- Thank you to Boosters for their continued support
- Looking for assistance in funding the State Championship Rings
 - Boosters previously has paid 50%
 - Total is \$4459
 - Charity motioned to pay for 50% of that total - \$2,230, Casey 2nd the motion
 - Aubrey to write a check to field hockey account
- We need to send Coach Hanratty open positions so she can let parents know (Kath)

Baseball - Matt Skrenchuk

- A lot of work has been done on field improvements, looking for assistance with funding
 - Bermuda field water issues cut off water to all fields including baseball
 - \$4,500 to get grass back
 - Nationals crew rebuilt pitching mound and homeplate - \$6,000
 - Field needs to be laser graded - \$6,200
- Not expecting Boosters to pay all, Coach Skrenchuk runs hitting camps to help offset costs
- Field just costs a large chunk of money to maintain

- County could cut grass but Coach Skrenchuk pays an outside company to cut so it is done correctly
- A lot of upgrades Coach Skrenchuk makes help softball program as well and he does not ask them for financial help - Cages for baseball are used by softball as well
- Pending financial analysis from Aubrey, Charity made a motion to fund 50% and up to 100% of the \$6,200 laser grading, Casey 2nd motion

Social Media - Sara Gibb

- Utilized 2 different ads on Facebook to advertise the craft bazaar
 - One hit 4,834 people with 83 new page likes and cost \$292.12
 - Second cost \$99.75 and hit 5,700 people and 297 people liked the event
- Sara will check to see what works and adjust for mulch and golf tournament
- Need parent liaisons to “like” for more traction
- Next year will run ads for craft bazaar again
- Need to find out from Aubrey what credit card is being used for payment of ads. Sara used one, but not sure which one it is!

Craft Bazaar - Beth Capps

- Need someone with younger kids to take Barbie’s place
- Charity - will send summary to Beth with what worked and did not work on her end
- Max attendance was around 1,750, a little lower than 2019 - 2,000 ppl
- Revenue:
 - \$3,531.95 at the entrance
 - \$551 for raffle
 - \$631 Bake Sale
- Coach Nec bought lunch for custodians
- Move-in was hampered by rain
- A lot of lost/stuff left behind this year, so Beth is dealing with that
- About 10 vendor no-shows
- Gave 1 refund - someone canceled within the timeframe - Aubrey needs to send refund
- Kiddos to boys basketball and indoor track for a great job with helping with move-in!
- March - website will open for 2023 Craft Bazaar

Membership - Lisa Cain

- Winter Sport membership numbers:

◦ Indoor Track - 129 roster	94 members	73%
◦ Swimming - 45 roster	32 members	71%
◦ Boys basketball - 30 roster	19 members	63%
◦ Girls basketball - 26 roster	14 members	54%
◦ Wrestling - 49 roster	25 members	51%
◦ Cheer - 37 roster	16 members	43%
◦ Bowling - 64 roster	26 members	41%
- Total 380 roster 226 members and 59%
- 2 wrestlers families paid through the school “rally around us” website - yes, we will count that toward the %.
- Just to confirm, Lisa cross references all memberships for all teams and all families
- Need to order more magnets for spring
 - Need 100 - \$250
 - Kath made a motion and Sara 2nd motion to pay \$250 for Boosters magnets

- Issues with Paypal and Family ID connecting - people are registering and clicking the \$25 and it is not showing up on Paypal - currently \$725 missing on Paypal - need Aubrey to address

Sponsorship - Kath Murphy

- Will be passing the spring renewals to Marie Marquadt - new sponsorship chair
- Coach Necessary mentioned a potential new sponsor - Rich at the Social (haircuts)

Golf Tournament - Kath Murphy

- Possible John Lane and Dennis Deitch to take over
- June 19th is date at Bay Hills Golf Course - Kath has confirmed with Bay Hills - they will hold the whole day for us and we can let them know if we want morning or afternoon tee-off
- May move to morning tee off - up for discussion

Concessions - Charity Isaac

- Numbers from craft bazaar:
 - Made \$701 in vendor lunches
 - \$1,850 inside stand
- Current Concession Team Payouts:
 - \$100 - indoor track tied with girls basketball
 - \$60 - boys basketball
 - \$40 - softball
 - \$20 - wrestling
- SP game 1/20 - 4:30 - Varsity girls and boys - need help
- 2/17 and 2/18 - County wrestling championship - need 7 shifts total filled
- Actively looking for replacements!
- Kathi Burroughs offered to help be a shopper next year
- Concession Team Payouts for fall:
 - \$1,220 - field hockey
 - \$1,180 - football
 - \$540 - volleyball
 - \$520 - cross country
 - \$320 - girls soccer
 - \$300 - boys soccer
 - \$280 - cheer
 - \$120 - golf
 - \$60 - unified tennis
 - \$240 - baseball
 - \$120 - BMX
 - \$80 - marching band
 - \$40 - boys lax
 - \$20 - softball
 - \$20 - track
 - \$20 - indoor track
- \$1,200 left on the table in on unfilled shifts

Merchandise - Tricia Schroll

- Waiting on numbers from Aubrey
- Sold a lot of hoodies at craft bazaar

- On-line store down right now as Heidi with itz-done revamps
- Anyone looking for anything specific - please reach out to Tricia Schroll at bhsmerchandise@gmail.com
- SGA President requested gear for the winter festival held for students - Tricia discounted and they owe us about \$404. Need to reach out to Megan Mclean(sp?) who is the SGA Teacher Advisor, for payment
- Will need help with opening merch for lacrosse games

Mulch Sale - Bob Boyer (not present)

- Date set for March 25 - all day at Richards
 - Prefer to deliver all in one day
- Last year sold 5,250 bags at \$12,000 and sold for \$6 a bag
- Need advertising from Feb. 13-March 17 (5 weeks)
- What do we think of a 10-bag minimum? SP does this and works well. AND have less than 10 bags pick up at Richards
- Coach Necessary would like to have shorter shifts to cover more of the day - 3 shifts at 2 ½ - 3hours each
- Fuel cards for drivers - Decided no, but will feed drivers lunch and students bagels/muffins/snacks

Athletic Director - Kevin Necessary

- Would like for Boosters to pay for the Gotogo porta pots - if we don't order, county will put the awful ones in! \$400 a month for 2 - from March - October - \$3,200
 - We will wait for Treasurers Report to vote to approve
- FastSigns gave quote for back of Turf 2 - Kevin showed a few different options
 - 1st option - \$4,172 - will actually use stickers - so they can be replaced easy
 - 2nd option - \$43,000 for LED board – unanimous NO for that
 - We will wait for Treasurers Report to vote to approve
 - Would want 6 sponsors for 3-5 year contract - need further discussion on this to come up with a package price for sponsorship
- Coach Necessary is asking for Boosters to fund new light pole banners through Fastsigns
 - 30 light pole banners / hardware / install - can withstand 70 mile per hour wind:)
 - \$12,524 total
 - We will wait for Treasurers Report to vote to approve
- Bermuda field
 - County has found that irrigation is failing and are accepting quotes right now.
 - Needs to be completed by May 1
 - Pricing for shockwaving/verticutting etc
 - Looking at \$25,000 (better than the \$70,000 we originally thought)
 - Core aerifying will need to happen yearly at \$2,300 per field
 - We will wait for Treasurers Report to vote to approve
- Spring Meet the Coaches night - March 9

Meeting adjourned at 7:45PM