



Bruin Athletic Boosters Club, Inc.

1265 Green Holly Dr • Annapolis, MD 21409
410-757-1300

BHS Boosters Meeting - Held in Conference Room at BHS
Monday, September 12, 2022

Attendees:

Casey Trout	Aubrey Wanner	John Protzman
Kath Murphy	Kevin Necessary	Sam Smargissi
Bob Boyer	Nate Johnson	Kat Spitzer
Lisa Cain	Sara Gibb	Kerri Gallagher
Beth Capps		

Meeting called to order at 6:01 PM

President - Casey Trout

- Introduced himself as new president and went around the table for everyone to introduce themselves and what sports their children play
- Officially voted Bob Boyer in as VP of Boosters. Kath Murphy made a motion and Sara Gibb's seconded the motion

Treasurer's Report - Aubrey Wanner

- Currently set up to use almost all forms of payment at concessions - Apple Pay, Venmo, Paypal etc.
- Aubrey to send directions on how to use each system and it will be up to Concession Leads to train volunteers during their shifts
 - Bob asked if we could use a generic phone or Ipad - answer was no. Leads phones will be used for now
 - Kevin mentioned maybe we could use an AACCC device
- Cash will be taken on one side of stand and CC on other side

Social Media - Sara Gibb

- Encourage everyone to "like" "share" "love" etc. for posts so we get more traffic
- Needs to show up on news feed, due to algorithms, in order to increase traffic
- Pre-season pics and metrics - please have team liaisons have members join Facebook and can send pics through there
- Teams use Twitter - we could re-tweet
- Follow local HS sports journalist and re-tweet their articles about our kids

Sponsorship - Kath Murphy

- Renewals beginning to go out this month - should see bump in revenue by next meeting
 - All renewals used to go out in August, however, Covid messed up the timing a bit
 - Majority of renewals will go out in September and October with a few in April
- Marie Marquadt has agreed to take over Sponsorship next school year
 - Laurie McDonald to stay on and assist Marie with ordering banners

Concessions - General discussion and notes from Charity Isaac (not present)

- Band showcase at BHS on Oct. 12 (Wed) - can band open concessions?
 - Band has been directed to Charity to discuss
- New freezer is awesome
- 2nd fryer is ordered
- Fries still an issue - hard to find, replacing with Tator Tots and onion rings
- Trying to hype up the \$20 - maybe announce how much the teams are making from parents volunteering - Football made \$180 so far and Field Hockey - \$80
 - All spots are open and can be taken by parent from any team
 - \$20 applies to Concessions only not Merch stand
- Stand will close if we do not have enough volunteers

Merchandise - Tricia Schroll (not present)

Craft Bazaar - Beth Capps

- Date approved by Ms. Lemon and is on school calendar
- Beth hoping Ms. Jacobs will help arrange the clubs
- A few spaces left to sell
- Sophia - handling raffle and Charity to handle concessions
- Need someone to run bakesale?
- Mr. Olsen - robotics will map out for us
- School has new lights for Aux Gym and Cafeteria - but they are not up yet
- Lauried McDonald helped with graphic for bazaar
- Looking for signs from previous year - may need some of the actual metal wickets
 - Kevin said there are some in merchandise stand left from mulch sale that could be used
- Looking for a few more volunteers to help with the bazaar overall

Mulch Sale - Bob Boyer

- Bob will continue to be lead on Mulch Sale

Golf Tournament - Kath Murphy

- Looking for someone to take over in the spring
- Kath will help to begin process, but need a few people to run this year
 - Bob Boyer suggested Marina Anglin - she could not come tonight, but hopefully she will be at the next meeting

Membership - Lisa Cain

- Fall Sports:

SPORT/ TEAM	ROSTER	MEMBERS	%
Golf	17	16	94%
Football	103	75	73%
Field Hockey	39	28	72%

Volleyball	32	21	66%
Soccer - Girls	39	25	64%
Cheerleading	37	23	62%
Soccer - Boys	47	25	53%
Cross Country	85	34	40%
Unified Tennis			
Totals	399	247	62%
			\$16,425
		Before 7/1/22	(\$725)
			\$15,700.00

- Still waiting on Unified Tennis
- Both Boys Soccer and Cross Country are under the 60% for uniforms etc. - Note will go out to coaches and liaisons.

Athletic Director Report - Kevin Necessary

- Original plan for sunshades over the front area put on hold as new project has taken its place
- New project is Bermuda Fields (Kelly Field and Lower Field)- they have never been graded and they are bumpy and you sink in the grass. Grading must be done
 - Bob thinks we are looking at around \$50,000
 - Timing needs to be in June to grade, sprig and plant to be ready for fall, 2023
 - Will continue to use for this soccer season and will then shut down for spring sports
 - This will be a 3rd party project and permitting will have to be done through county
 - Kevin to possibly talk to BAYS to see if they will help fund
- Coach Gardner requested 8 new golf bags for golf team - Aubrey made a motion to spend up to \$1,600 and Casey seconded the motion.

Next Meeting: Monday, October 10